



ISTITUTO TECNICO ECONOMICO E TECNOLOGICO STATALE  
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**PROGRAMMA SVOLTO**

**A.S. 2023/2024      CLASSE 5° A AFM      DISCIPLINA: LINGUA INGLESE**

**DOCENTE: FLORESTA CONCETTA SOFIA**

MODULO E/O UNITA' DIDATTICA	CONTENUTI	OBIETTIVI	TIPOLOGIE DI VERIFICA
Unit 3. Marketing and advertising Unit 4. International trade	Grammar revision: past simple and present perfect  Business: Marketing and advertising revision Importing and exporting Economic indicators Protectionism Customs The economy of fakes Trading within the EU Trading outside the EU Sales contract terms INCOTERMS Trading blocs International trade organisations	Getting the overall meaning of longer texts and recordings Working in groups Problem solving Analysing advertisings	Verifica orale Produzione scritta e orale Listening Reading comprehension
Unit 4. International trade	Business in practice: Written enquiries Telephone enquiries Written and oral replies Case analysis: <i>Garofoli Vini</i> Vocabulary: Verb patterns (verb + preposition), Collocations with <i>trade</i> , phrasal verbs	Writing a letter of enquiry Replying to a letter of enquiry Following up an email Making a phone call Confirming the details of a visit Welcoming a client	Produzione scritta Listening Reading comprehension
Unit 5. Transport and Insurance	Business theory: Transport by land Transport by water Container ports Transport by air Freight forwarding Means of transport Packing The environmental impact of freight traffic The road/rail consignment note The bill of lading The air waybill The invoice The pro-forma invoice What is insurance? Business insurance	Getting the overall meaning of longer texts and recordings Working in groups Problem solving	Verifica orale Produzione scritta e orale Listening Reading comprehension

	Marine insurance Focus on Lloyd's Acts of God insurance		
Unit 6. Banking and finance Historical facts from the XIX to the XX century	Business theory: Types of bank Microcredit The Bank of England The Federal reserve System European Central Bank Stock Exchanges and Commodity Exchanges London and New York Stock Exchanges Securities fraud and speculation A brief history of the USA (Industrialisation, mass production, assembly line by Ford, the Great Depression and the 1929 Wall Street Crash, New Deal, prohibition, Pearl Harbour, Marshall Plan)	Explaining financial data Describing historical facts	Verifica orale
XIX and XX centuries English Literature Historical facts from the XX and XXI centuries	A brief history of the UK: The Victorian Age, the Victorian compromise and British Empire Oscar Wilde The picture of Dorian Gray George Orwell 1984 Civil rights movement (Martin Luther King) Vietnam War Cold War 9/11 attacks Barack Obama The UK political system Brexit	Recognising authors Describing historical facts	Verifica orale
Unit 7. Globalisation Culture	Effect of globalisation Advantages and disadvantages of globalisation Economic globalisation Sustainable development versus de-growth The US political system The United Nations	Describing the effects of globalisation Recognising how elections in the USA work Recognising the functions of the UN and its role	Verifica orale

<b>N. _____ ORE DEDICATE AD ALTRE ATTIVITA':</b>	
Area di progetto	
Concorsi	
Attività integrative	
altro (specificare)	

**TESTI ADOTTATI E/O IN USO:**

<b>Titolo</b>	<b>Autore</b>	<b>Casa Editrice</b>
BEST PERFORMANCE PREMIUM	A. SMITH	ELI

Firme studenti

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Firma docente

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Parabiago,